

IND@FOOD AGRI RESOURCES Ltd.

8 Eu Tong Sen Street #16-96/97 The Central

Singapore 059818 Tel: (65) 6557 2389 Fax: (65) 6557 2387 www.indofoodagri.com

a subsidiary of: Indofood

Stock Data

 Listing:
 SGX Mainboard - 14 Feb 07

 Market Capitalisation:
 ~S\$0.43b (US\$0.32b)

 52-Wk Hi/Lo:
 \$\$0.27 - \$\$0.33

 Free Float (%):
 15.3%

 Bloomberg | Reuters Ticker: IFAR SP | IFAR.SI

Substantial Shareholder

PT Indofood Sukses Makmur Tbk – 73.0% (effective interest)

Key Contacts

Mark Wakeford, CEO and Director markwakeford@indofoodagri.com Mak Mei Yook, CFO makmy@indofoodagri.com

Listed Subsidiaries

PT Salim Ivomas Pratama Tbk ("SIMP") www.simp.co.id

PT PP London Sumatra Tbk ("LSIP") www.londonsumatra.com

Last updated Feb 2024

INTEGRATED AGRIBUSINESS WITH LEADING BRANDS

IndoAgri is a diversified and integrated agribusiness group with leading brands. Our principal activities span research & development, oil palm seed breeding, oil palm cultivation and milling, in addition to refining, branding and marketing of cooking oil, margarine, shortening and other palm oil derivative products. Today, the Group has garnered leading market shares in the Indonesian branded cooking oil (Bimoli) and shortening & margarine (Palmia) markets. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.



COMPETITIVE STRENGTHS

Annual Capability* 33m seeds

- One of the largest oil palm plantations owner in Indonesia.
- Owns a large variety of mother palms with the capacity to produce up to 33m high quality seedlings.

*As of 31 December 2023

- Established R&D program for oil palm breeding, with modern technology and highly qualified personnel.
- Leading market share in Indonesia branded cooking oil and margarine markets.
- Extensive distribution network of distributors and direct sales channels, as well as local and national distributors serving retail outlets across Indonesia.

2023 - STRATEGIES AND EXPANSION

Plantation

- · Continue to prioritise our capital expenditure on critical areas;
- Emphasis on crop management activities to raise FFB yields;
- Focus on cost control improvements, pursuing innovations that elevate plantation productivity; and
- Efforts will be supported by optimising our manpower resources, reviewing the financing structure to strengthen our financial position, as well as the ongoing mechanisation and IT initiatives.

Edible oils & fats

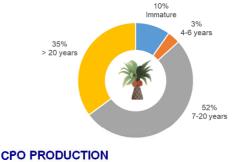
- Focus on the growth and recovery of EOF sales volumes through competitive pricing strategies; and
- Efforts will be bolstered by thematic advertising campaigns, aimed at enhancing in-store product visibility and reinforcing our cooking oil and margarine brands.

FINANCIAL HIGHLIGHTS

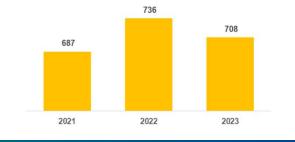
(Rp 'billion)	FY23	FY22	change
Revenue	16,003	17,797	(10%)
Adjusted EBITDA ⁽¹⁾	3,644	4,530	(20%)
EBITDA margin	23%	25%	
Operating profit	1,948	2,702	(28%)
Attributable profit	614	770	(20%)

 EBITDA excluding forex, FV on biological assets, and impairment of property, plant and equipment and impairment of goodwill.

PLANTATION MATURITY PROFILE



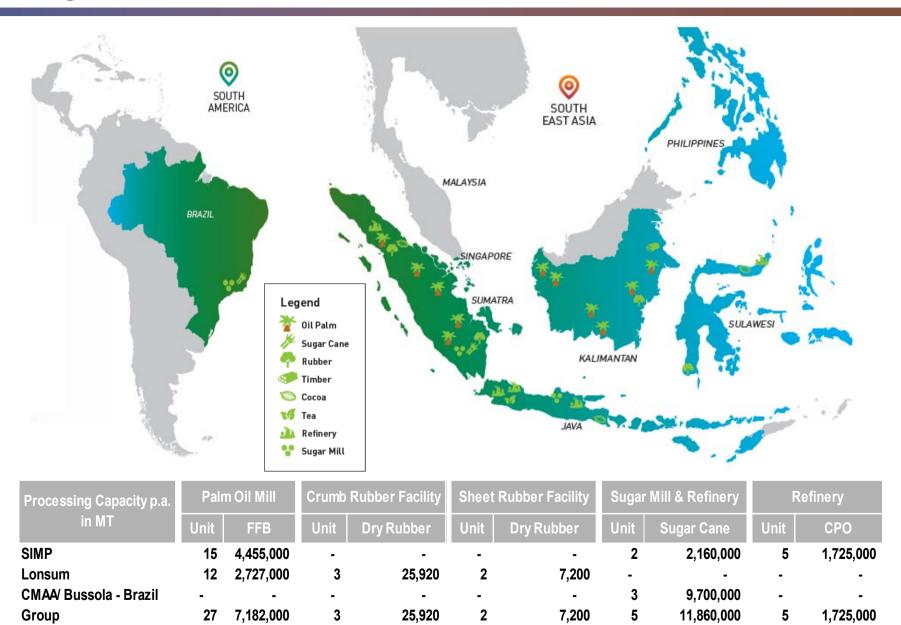
('000 metric tons)



FINANCIAL POSITION

(Rp 'billion)	31-Dec-23	31-Dec-22
Cash	5,226	4,422
Total debt	7,796	9,144
Net debt	2,571	4,722
Total assets	37,118	38,266
Total equity (incl. MI)	23,916	23,152
Net debt / Total equity ratio	0.11x	0.20x

Geographical Presence



<u>Ind@Agri</u>

a subsidiary of: Indofood